

## Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 04009 200949Z  
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W  
-----126434 200956Z /15

P R 200852Z JUL 77  
FM AMEMBASSY KUWAIT  
TO AMEMBASSY ATHENS PRIORITY  
USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC PRIORITY 8558  
AMEMBASSY ABU DHABI  
AMCONSUL DHAHRAN  
AMEMBASSY DOHA  
AMEMBASSY JIDDA  
AMEMBASSY LONDON  
AMEMBASSY MANAMA  
AMEMBASSY TEHRAN

UNCLAS KUWAIT 4009

ATHENS FOR RTDO

USDOC FOR BIC/CAGNE

STATE FOR NEA/ARP

E.O. 11652: N/A  
TAGS: BTIO, KU  
SUBJECT: TRADE OPPORTUNITY: JOINT VENTURE INVITATION TO  
AMERICAN CO. FOR CLOSED TENDER ON KUWAIT OIL CO. (KOC)  
SEA ISLAND

1. KUWAIT OIL CO. HAS INVITED A SMALL NUMBER OF MARINE  
CONSTRUCTION FIRMS TO BID ON A TENDER FOR A MULTI-  
MILLION DOLLAR OFF-SHORE SEA ISLAND. THE DEADLINE FOR  
THE SUBMISSION OF BIDS IS 6 AUGUST 1977. ONE OF THE FIRMS  
INVITED IS A LOCAL FIRM, INTERNATIONAL MARINE  
CONSTRUCTION CO. (IMCC), WHICH HAS USUALLY ENTERED SUCH  
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PROJECTS AS A JOINT VENTURE PARTNER WITH JAPANESE FIRMS.  
BECAUSE OF DISSATISFACTION WITH THEIR JAPANESE PARTNER,  
IMCC IS SEARCHING FOR A CAPABLE AMERICAN FIRM TO JOIN  
WITH THEM IN THIS TENDER. THE TENDER IS FOR A SPECIALIZED  
OFF-SHORE DRILLING PLATFORM OR "SEA ISLAND," AND  
THEREFORE IMCC IS MOST ANXIOUS TO FIND A FIRM WITH THE  
RIGHT EXPERTISE THAN CAN DELIVER DESPITE THE TIME

PRESSURE OF THE DEALINE.

2. INTERESTED FIRMS SHOULD TELEX OR CABLE IMCC

IMMEDIATELY:

SULAIMAN D. AL-NASRALLAH

MANAGING DIRECTOR

INTERNATIONAL MARINE CONSTRUCTION CO.

TELEX: MARINE 2324 KT

CABLE: MARISERVICE

P.O. BOX 12116

SALAMIYA, KUWAIT

TELEPHONE: 447061/4/8

MAESTRONE

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 20-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977KUWAIT04009  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770257-0827  
**Format:** TEL  
**From:** KUWAIT  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 75  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 40250467-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 18-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1806124  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITY: JOINT VENTURE INVITATION TO AMERICAN CO. FOR CLOSED TENDER ON KUWAIT OIL CO. (KOC) SEA ISLAND  
**TAGS:** BTIO, KU  
**To:** ATHENS COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/40250467-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009